

Outlook Tampa Bay Business Profiles

Helping Businesses Focus on Business

Administrative Concepts Corporation



Most businesses are founded on dreams — of creating a great restaurant, building top-quality homes or simply being your own boss. These dreams don't usually include workers' compensation, payroll taxes, managing unemployment claims and the other administrative details every company must face the moment they hire their first employee.

Administrative Concepts Corporation (ACC) was founded with these exact details in mind. In 1995, the husband-and-wife team of George Bushong and Sarah Peel created ACC to deliver comprehensive solutions to business owners' human resource challenges. After 11 years of hard work and steady, prudent growth, George and Sarah's dream is now a \$325 million company. In 2005, ACC was ranked the 19th largest privately-held company in Florida and one of the fastest growing.

Employees as Assets

As a professional employer organization, or PEO, Administrative Concepts Corporation takes on the role of employer of record for each client company. ACC handles payroll administration and taxes, risk management and recordkeeping. Businesses that contract with ACC make all their own decisions about hiring, promotion

In 1995, the husband-and-wife team of George Bushong and Sarah Peel created ACC to deliver comprehensive solutions to business owners' human resource challenges.

and termination while ACC handles the paperwork and regulatory details.

"With ACC's veteran experts looking after a business's employment and personnel concerns, the business owner can devote more time, energy and resources to its core business," Peel says. "Realistically, every employer/employee relationship involves potential assets and potential liabilities. ACC minimizes the liabilities, so everyone can make the most of the assets."

Another advantage: Joining a PEO means lower costs for many businesses. "When they combine their numbers under a PEO, smaller companies have much greater buying power than they would otherwise," Peel notes. "And being able to offer better benefits means smaller companies can better compete against larger companies in recruiting the most skilled and experienced workers. We help level the playing field."

Staying Power

After years of seeing insurance companies come and go in Florida, many business owners are understandably guarded about trusting a company with their workers' compensation insurance. In response to this concern, ACC created its own workers' compensation carrier, Southern Eagle Insurance Company.



"We are not dependent on the ups and downs of the insurance industry," Bushong says. "Our clients can count on ACC because our whole culture is geared toward steady calculated growth, not huge unmanageable growth. We take our fiscal responsibility very seriously."

This business philosophy is evidenced by audited financial statements and confirmed by regulatory agency oversight. With net worth of over \$37 million and annual earnings over \$9 million, George and Sarah's affiliate companies, including Peel-Bushong Holding Corporation, have the staying power to serve their clients for years to come.



ADMINISTRATIVE CONCEPTS
Employee Leasing Specialists

**For more information,
visit www.acpeo.com
or dial 800-952-7758.**