

For Immediate Release

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Administrative Concepts Earns Rare Opportunity to Offer Self Insured Workers Compensation Program for California Clients

Southwest, FL -- Administrative Concepts is pleased to announce the launch of a new self insured workers' compensation program in the State of California. The Bradenton-based firm is one of only a few companies of its kind to offer this type of workers' compensation program for the benefit of its clients in California. Obtaining State approval is a noteworthy achievement because it is a reflection of Administrative Concept's financial strength and strong history in evaluating and managing workers' compensation risk.

"We are thrilled not only to offer this new and more efficient program to our clients, but also because earning this designation is a great accomplishment for Administrative Concepts as a whole," said George Bushong, president and founder of Administrative Concepts. "There was an arduous, year-long process that led to Administrative Concepts being approved for a self insured program in the state of California. This is a clear testament to Administrative Concept's record of sound financial stewardship and an indicator of the bright future that lies ahead."

Under the self-insured program, the small-to-medium sized businesses who are Administrative Concept's clients will enjoy a faster response time for workers'

compensation claims, a streamlined reporting process, personalized claims service and significant potential cost savings. Prospective clients will go through Administrative Concept's standard underwriting process, and claims will be handled by Broadspire, an accredited third party administrator in California.

As this new program is implemented across the state, Administrative Concepts will work in tandem with its California-based partner Bixby Zane, which is one of the largest specialized insurance brokerages of its kind in the state with more than 25 combined years of experience in workers' compensation and risk management. Bixby Zane represents tens of thousands of work site employees nationwide. "This self insured program places Bixby Zane and Administrative Concepts in a very competitive position within the workers' compensation market. We are excited for the opportunity to grow this program statewide," said Jason Crawford, CEO of Bixby Zane.

Administrative Concepts is a professional employer organization (PEO) specializing in employee leasing. It provides HR-related services for companies who appreciate the cost and time savings of outsourcing these functions, including taxes, workers' compensation, payroll and benefits administration and risk management services. The company is a member of the Four Corners of Excellence collaborative alliance. Other members of the group include: Employment Concepts, Financial Concepts, and Insurance Concepts. As a comprehensive family of companies, each corner specializes in a different aspect of business that collectively offers a broad spectrum of services for prospective and current clients.

Administrative Concepts was founded by George Bushong and Sarah Peel in 1995 to assist business owners in the details of managing employment-related tasks and

liabilities with their companies. Administrative Concepts is headquartered in Bradenton with west coast operations in Encinitas California and eight offices throughout Florida, including Avon Park, Ft. Myers, Jacksonville, Mary Esther, Naples, Pensacola, Port Orange and Tampa. The company has been honored with multiple awards from *Florida Trend*, and *Sarasota-Manatee Business Magazine*, and was listed as the 18th largest privately owned company in the Tampa region by the *Tampa Bay Business Journal*. Administrative Concepts has received additional recognition by the *Tampa Bay Business Journal* as a top-ten ranking for the top PEO industry. For more information, call (941) 744-1317 or visit www.accpeo.com or www.fourcornersofexcellence.com.

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